

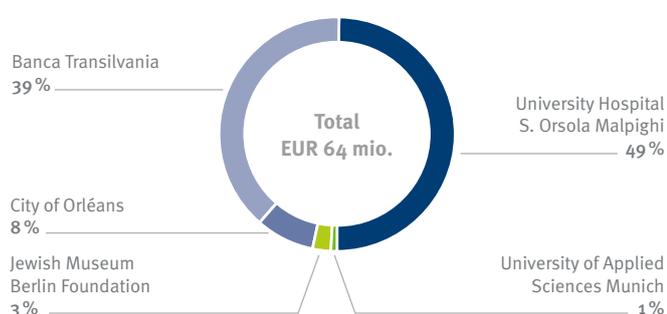
# Advancing Sustainable Energy for Europe

## Quarterly Fact Sheet as of 30/09/2013

### eeef highlights

- European Energy Efficiency Fund (eeef) enters into a cooperation with the Romanian bank Banca Transilvania. With Banca Transilvania, eeef wins a strong local partner with credentials in financing several energy efficiency projects. This co-operation will help to strengthen the Romanian banking sector by providing financing to energy efficiency and smaller-scale renewable energy projects.
- Cities of Santander, Cordoba, Terrassa, Marbella and the Island Council of La Palma are cooperating with eeef on Technical Assistance. The cities will receive Technical Assistance to support project development activities to achieve the European 20/20/20 goals. Investments include projects in the fields of energy efficiency upgrades of public infrastructure, small scale renewable energy and clean urban transportation.

### Investments by Partner Institution



### Investments by Country



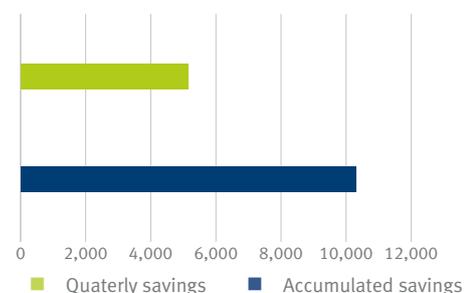
### Investments by type of Partner Institution



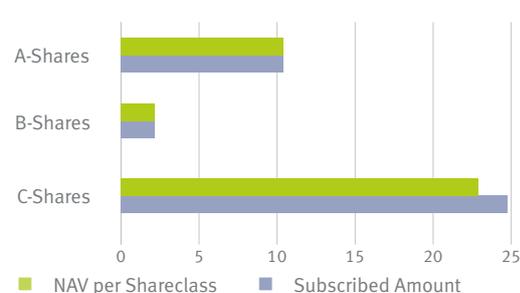
### Investments by Financial Instrument



### CO2 savings (in tons)



### NAV per 30/09/2013 (in EUR million)



# Advancing Sustainable Energy for Europe Quarterly Fact Sheet as of 30/09/2013

## eeef closed transactions

<p><b>Project: Jewish Museum Berlin Foundation</b></p> 	<p>Country: Germany Sector: Energy Efficiency Type of Investment: Forfeiting Total project size (€ m): 2.0 eeef investment size (€ m): 1.7 Signature Date: 15 May 2012 Maturity: 10 years Status: Construction</p>
<b>General description</b>	
<p>The Energy Service Company (ESCO) and the Jewish Museum Berlin entered into an Energy Performance Contract (EPC) for both buildings of the museum with a total EPC volume of € 3.1 m. Agreeing on energy efficiency measures comprising of the optimization of heating, ventilation &amp; air conditioning, energy efficient lighting and an efficient energy management system, the project will achieve a reduction of CO<sub>2</sub> emissions of 55 % compared to the baseline. The ESCO will guarantee the Jewish Museum Berlin energy savings of € 0.29 m per annum and will perform the maintenance and building operation services for a 10 year contract period. The project was the winner of European Energy Service Initiative's Award in 2012. This project is first of its kind and therefore a lighthouse project in the European ESCO market due to its innovative forfeiting structure – further replication potential.</p>	
<b>Recent developments</b>	
<ul style="list-style-type: none"> <li>• First tranche disbursed in July 2012</li> <li>• Delay in the construction process regarding the implementation of the energy efficiency measures</li> <li>• Jewish Museum Berlin and ESCO are reviewing the current situation and working on a solution</li> </ul>	

<p><b>Project: University of Applied Sciences Munich</b></p> 	<p>Country: Germany Sector: Energy Efficiency Type of Investment: Forfeiting Total project size (€ m): 1.1 eeef investment size (€ m): 0.6 Signature Date: 31 November 2012 Maturity: 10 years Status: Operation</p>
<b>General description</b>	
<p>The ESCO and the University of Applied Sciences Munich (UoM) entered into an energy performance contract (EPC) for both buildings of the UoM's campus in Munich-Pasing with a total EPC volume of € 1.1 m. The ESCO and UoM agreed on energy efficiency measures comprising the acquisition of a 49.5 kW combined heat and power (CHP) plant, the optimization of heating, lighting, metering, building management and pumping. The implementation of all measures will achieve a reduction of CO<sub>2</sub> emissions of 11.6 % compared to the baseline. The ESCO will guarantee the UoM energy savings of € 0.11m per annum and will perform maintenance and building operation services for the 10 year contract period. This project can be a role model for further energy efficiency investments in educational facilities such as schools, universities etc.</p>	
<b>Recent developments</b>	
<ul style="list-style-type: none"> <li>• Full disbursement in January 2013</li> <li>• Construction completed, project in operation</li> <li>• Project performance in line with envisaged plan</li> </ul>	

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## Quarterly Fact Sheet as of 30/09/2013

### eeef closed transactions

<p><b>Project: CHP Plant Orleans</b></p> 	<table> <tr> <td>Country:</td> <td>France</td> </tr> <tr> <td>Sector:</td> <td>Energy Efficiency</td> </tr> <tr> <td>Type of Investment:</td> <td>Equity</td> </tr> <tr> <td>Total project size (€ m):</td> <td>36.0</td> </tr> <tr> <td>eeef investment size (€ m):</td> <td>5.1</td> </tr> <tr> <td>Signature Date:</td> <td>10 June 2013</td> </tr> <tr> <td>Maturity:</td> <td>perpetual</td> </tr> <tr> <td>Status:</td> <td>Operation</td> </tr> </table>	Country:	France	Sector:	Energy Efficiency	Type of Investment:	Equity	Total project size (€ m):	36.0	eeef investment size (€ m):	5.1	Signature Date:	10 June 2013	Maturity:	perpetual	Status:	Operation
Country:	France																
Sector:	Energy Efficiency																
Type of Investment:	Equity																
Total project size (€ m):	36.0																
eeef investment size (€ m):	5.1																
Signature Date:	10 June 2013																
Maturity:	perpetual																
Status:	Operation																
<b>General description</b>																	
<p>The CHP plant with an installed capacity of 7.5 MW in electricity and 17 MW in thermal heat (as a by-product) will supply the heat to the City of Orleans and will sell the electricity via a Power Purchase Agreement (PPA) to Electricité de France (EDF) at a negotiated tariff fixed over 20 years. The plant is fired by wood biomass (90,000 tons per annum) from a supply radius of less than 100 km. This project was the first equity investment of eeef (majority owner of the plant with 84 %). The operation of the CHP plant will achieve a reduction of CO<sub>2</sub> emissions of 20,500 tonnes p. a., approx. 89.1% compared to the baseline.</p>																	
<b>Recent developments</b>																	
<ul style="list-style-type: none"> <li>• Full disbursement in June 2013</li> <li>• Construction completed, plant in operation</li> </ul>																	

<p><b>Project: University Hospital S. Orsola Malpighi</b></p> 	<table> <tr> <td>Country:</td> <td>Italy</td> </tr> <tr> <td>Sector:</td> <td>Energy Efficiency</td> </tr> <tr> <td>Type of Investment:</td> <td>Senior Debt</td> </tr> <tr> <td>Total project size (€ m):</td> <td>41.0</td> </tr> <tr> <td>eeef investment size (€ m):</td> <td>32.0</td> </tr> <tr> <td>Signature Date:</td> <td>8 May 2013</td> </tr> <tr> <td>Maturity:</td> <td>20 years</td> </tr> <tr> <td>Status:</td> <td>Construction</td> </tr> </table>	Country:	Italy	Sector:	Energy Efficiency	Type of Investment:	Senior Debt	Total project size (€ m):	41.0	eeef investment size (€ m):	32.0	Signature Date:	8 May 2013	Maturity:	20 years	Status:	Construction
Country:	Italy																
Sector:	Energy Efficiency																
Type of Investment:	Senior Debt																
Total project size (€ m):	41.0																
eeef investment size (€ m):	32.0																
Signature Date:	8 May 2013																
Maturity:	20 years																
Status:	Construction																
<b>General description</b>																	
<p>The project entity, a special purpose vehicle (SPV) which is the counterparty of eeef, signed a concession agreement with the University Hospital S. Orsola Malpighi (UHSOM). Planned initiatives are intended to raise the energy efficiency of the entire fluids production and distribution system and reduce energy consumption via adoption of energy efficient equipment such as centrifugal chillers and absorbers, reconstruction of heat distribution networks, renovation of heat exchange substations and inclusion of a tri-generation plant for the combined production of cooling, heat and power (CCHP) sized on the energy consumption of the hospital facility which is fuelled by methane gas. The project will achieve a reduction of CO<sub>2</sub> emissions of 14,136 tonnes p. a., approx. 31% compared to the baseline. It has been the largest energy efficiency upgrade in Italy under a public-private partnership (PPP) framework so far and is a lighthouse project which demonstrates the positive impact of energy efficiency measures in public healthcare.</p>																	
<b>Recent developments</b>																	
<ul style="list-style-type: none"> <li>• First disbursement in line with financial documentation in June 2013</li> <li>• Second disbursement was scheduled for end of September 2013, postponed due to delay in obtaining some authorizations</li> </ul>																	

<p><b>Project: Banca Transilvania</b></p> 	<table> <tr> <td>Country:</td> <td>Romania</td> </tr> <tr> <td>Sector:</td> <td>Financial Institution</td> </tr> <tr> <td>Type of Investment:</td> <td>Subordinated Debt</td> </tr> <tr> <td>Total project size (€ m):</td> <td>25</td> </tr> <tr> <td>eeef investment size (€ m):</td> <td>25</td> </tr> <tr> <td>Signature Date:</td> <td>27 September 2013</td> </tr> <tr> <td>Maturity:</td> <td>10 years</td> </tr> <tr> <td>Status:</td> <td>Investment phase</td> </tr> </table>	Country:	Romania	Sector:	Financial Institution	Type of Investment:	Subordinated Debt	Total project size (€ m):	25	eeef investment size (€ m):	25	Signature Date:	27 September 2013	Maturity:	10 years	Status:	Investment phase
Country:	Romania																
Sector:	Financial Institution																
Type of Investment:	Subordinated Debt																
Total project size (€ m):	25																
eeef investment size (€ m):	25																
Signature Date:	27 September 2013																
Maturity:	10 years																
Status:	Investment phase																
<b>General description</b>																	
<p>Banca Transilvania, one of the leading banks in Romania, and eeef signed a letter of intent regarding green lending to support energy efficiency and renewable energy investments. First cooperation of the eeef with a financial institution and also the first transaction in Eastern Europe. With Banca Transilvania eeef has a strong local partner with experience in financing several energy efficiency projects.</p>																	
<b>Recent developments</b>																	
<ul style="list-style-type: none"> <li>• Full disbursement in September 2013</li> <li>• Banca Transilvania is working on an extensive green project pipeline according to eeef's investment guidelines, with first projects already successfully financed</li> </ul>																	

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### eeef Technical Assistance development

Spanish cities Santander, Cordoba, Terrassa and Marbella as well as the Island Council of La Palma received Technical Assistance to support project development activities for energy efficiency programmes to help achieving the European 20/20/20 goals. Technical Assistance aims at developing the potential of public authorities to accelerate their investments in the fields of renewable energy, clean urban transportation and energy upgrades of public infrastructure, thereby presenting the projects at a later stage to eeef for financing. The public authorities

have elaborated on comprehensive investment programmes embracing various measures to reach around € 100 m that are to be launched for public tender in the course of the next year. The renovations are scheduled to start from mid of 2014 onwards. The authorities plan to conduct the renovation of up to 100,000 street lighting points and generate 7,942 Mwh in renewable energy for own use. The CO<sub>2</sub> savings resulting from the energy efficient renovations are estimated to reach more than 25,000 tons per annum.

Public authority	Description of the investment programme	Total size of the investment programme (EUR)	Estimation of CO <sub>2</sub> reduction in tons per annum	Renewable energy produced in kWh
 Santander	Public street lighting and buildings renovation	9,051,722	2,464	364,440
 Isla de la Palma	Public street lighting and buildings renovation, renewable energy installations and clean urban transportation	30,084,016	4,347	3,435,075
 Cordoba	Public street lighting and buildings renovation, renewable energy installations	18,033,030	6,824	1,973,417
 Terrassa	Public lighting installations with remote management, public buildings renovation and mobility	18,478,423	9,113	1,040,000
 Marbella	Public street lighting and buildings renovation, monitoring systems and renewable energy installations	9,540,703	5,459	1,130,000

### Disclaimer

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### Investors